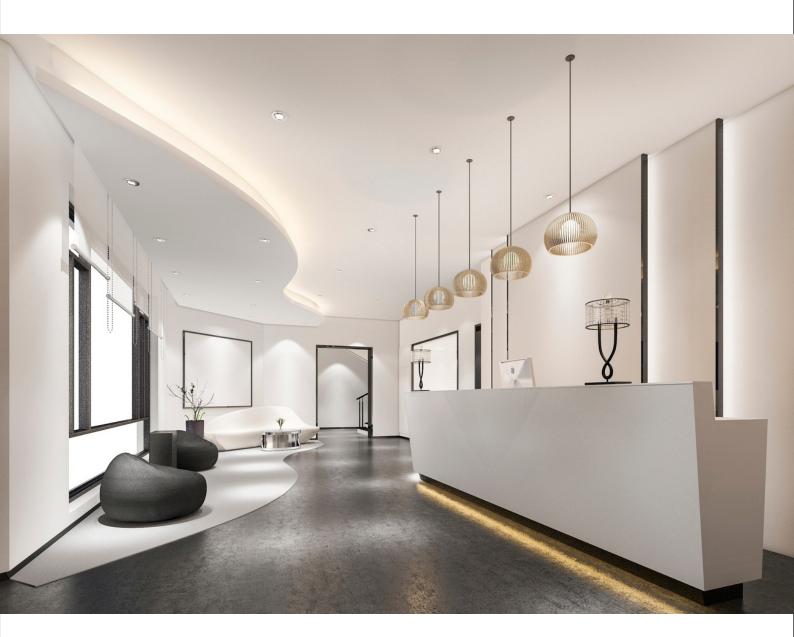
# rtm roberttaytor



HOSPITALITY & LIFESTYLE Profile

Elevating brands that define where



## Content

Welcome Note from The MD

About us

Our Founding Values

Our Expertise in the Hospitality & Lifestyle Sector

**Our Services** 

What Our Clients Are Saying

Our Approach

Our Process

The RTM Promise

Our Portfolio

Awards and Industry Recognitions



TRANSFORMING NARRATIVES, ELEVATING BRANDS



Dr. Bukky George Taylor

Managing Director, Robert Taylor Media

Nearly two decades ago, I set out to merge strategy, culture, and storytelling into a new communications standard. From that vision, Robert Taylor Media was born. Today, we are a multi-award-winning communications atelier, trusted by Africa's most iconic brands, influentia figures, and tastemakers. Our signature approach, precise thinking, cultural intelligence, and flawless execution, builds legacies that last.

With roots in Lagos and reach across Africa and key global markets, we thrive where culture moves fastest. In our Lifestyle & Hospitality Division, we believe true presence goes beyond visibility - it's about resonance. The brands that endure are not just seen; they are felt.

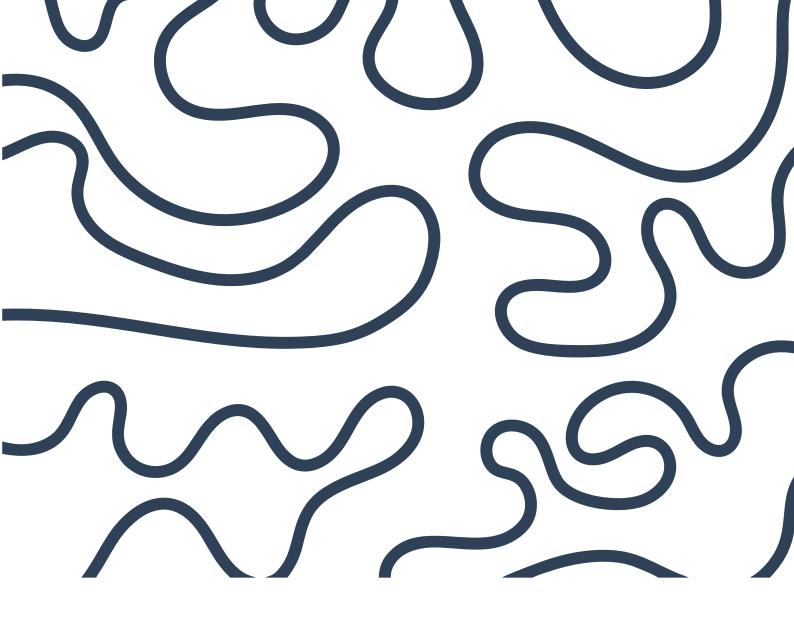
Our proximity to the industry's most respected names has opened doors, shaped reputations, and earned us "Best Communications Agency in the Luxury Market" by The Luxury Network Nigeria.

We partner with brands that value being unforgettable, approaching every brief with editorial finesse, cultural nuance, and meticulous detail. From curated press moments to immersive activations, we refine lifestyle brands into their sharpest, most magnetic form.

Thank you for choosing Robert Taylor Media. Here, communication is more than craft, it's capital.

Let's build something iconic.

Warm regards.



About Us

**Robert Taylor Media** is Africa's foremost strategic communications house, a refined partner to brands at the intersection of lifestyle, hospitality, and luxury. Headquartered in Lagos, Nigeria, we deliver intelligent, results-driven solutions that blend cultural fluency with global standards of excellence.

Backed by nearly twenty years of impact, we've earned the trust of the world's most prestigious names, shaping narratives that not only command attention but cultivate legacy. Our work is grounded in a deep understanding of the luxury landscape and the nuanced sensitivities that define influence in today's evolving marketplace.

We hold a singular position in the Nigerian market as the only agency with a dedicated hospitality division, offering end-toend brand strategy, reputation stewardship, and bespoke communications tailored to this distinct sector. From haute cuisine to heritage hotels, premium products to immersive experiences, our campaigns are built to captivate audiences, convert loyalty, and echo through time.

We've earned
the trust of
the worlds most
prestigious
names.



## Our Founding Values

At **Robert Taylor Media**, our values are more than guiding principles, they are the rhythm behind every story we tell, every partnership we forge, and every result we deliver.



### **INTEGRITY**

We lead with honesty and clarity, earning trust through transparency, discretion, and principled action.

### RELATIONSHIPS

We value depth over volume. At the heart of our impact are connections that go beyond business, built to inspire trust, enable synergy, and drive lasting transformation.

### **PASSION**

Our work is anchored in a deep reverence for the craft, a refined creative force that shapes fleeting ideas into cultural landmarks.

### **TALENT**

We are a house built on human brilliance. Our excellence begins with our people: thoughtful, inspired professionals, elegant in thought, united in purpose, and unwavering intheir pursuit of excellence



# STRATEGIC COUNSEL

We are not just executors, we are trusted advisors. Our work bridges vision and execution, with insights that ignite momentum and carry it forward.

## SERVICE EXCELLENCE

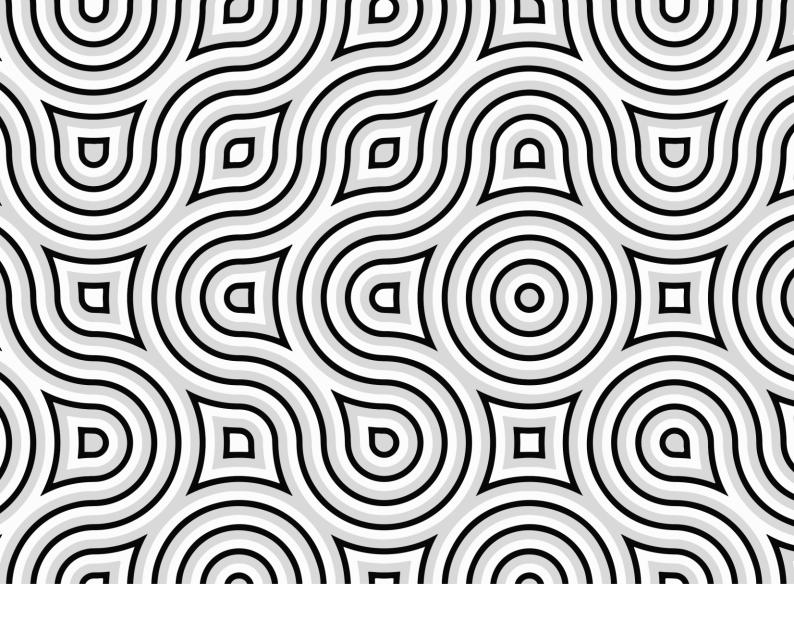
Every detail matters. From first impression to final delivery, we operate with precision, grace, and an obsession with surpassing expectations.

# INNOVATION & TECHNOLOGY

We stay future-forward, embracing bold ideas and smart tools to keep our clients influential, agile, and ahead of the curve.

### **EXCELLENCE**

Excellence is not our destination, it's our starting point. If it's not exceptional, it's not RTM



Our Expertise In The Hospitality & Lifestyle Sector

Robert Taylor Media's Lifestyle & Hospitality Unit is a specialised division built to serve the evolving landscape of lifestyle and hospitality, where culture, creativity, and commerce intersect.

As this sector grows into a powerful force in digital culture, spanning fashion, travel, art, food, festivals and immersive experience-led products, brands risk blending into a sea of sameness. This Unit exists to shift that narrative: to build presence not through volume, but through nuance; not through noise, but through meaning.

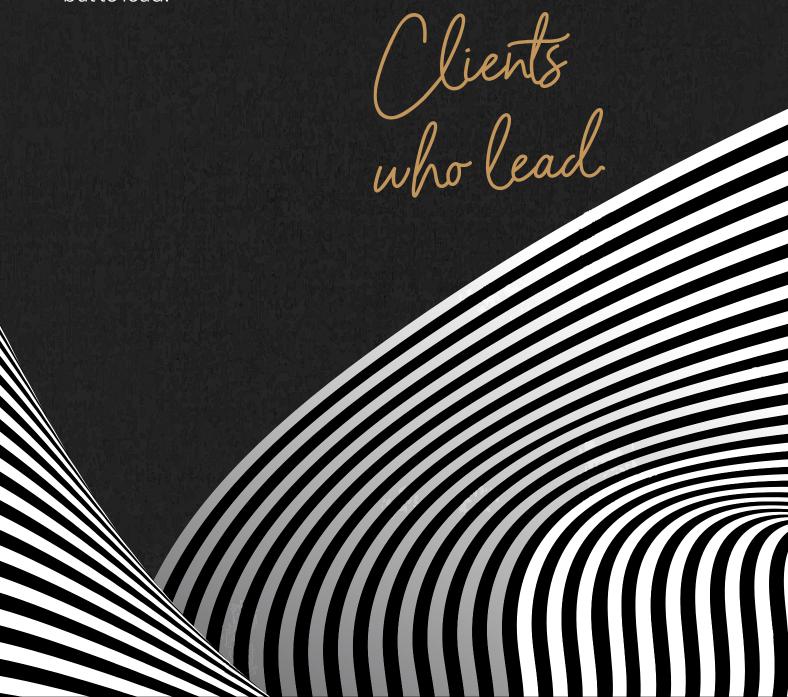
Our approach goes far beyond traditional publicity. We craft and communicate brand stories that are emotionally resonant, editorially sound, and culturally intelligent. Because lifestyle branding isn't just about aesthetics, it's about cultural relevance. It is the delicate art of both storytelling and storyselling: shaping perception, evoking desire, and inspiring trust

At the heart of our work is integration, merging strategy withcreativity to embed brands into the rituals, routines, and aspirations of everyday culture. Whether through art, fashion, travel, entertainment, or purpose-led products, we help our clients align with cultural movements that matter, and remain relevant where it counts.



# Who We Serve

Our Lifestyle & Hospitality Unit is built for brands and creative communities seeking lasting visibility, credibility, and cultural impact. Through strategic storytelling and deep market fluency, we position our clients not just to be seen, but to lead.



# We Work With

Lifestyle and Entertainment Executives

Art Collectives, Platforms, and Curators

Food, Beverage, and Hospitality Brands

Beauty and Wellness Labels

Fashion Houses and Emerging Designers

Entertainment Platforms, from Film and Music

Music, Culture, and Experiential Festival Producers



# What We Do



We don't simply manage reputations; we design them: deliberate, layered, and enduring. We don't follow PR formulas; we compose them. From earned media and paid editorial to influencer alignment, thought leadership, and speaking engagements, we build trust where it matters. We go beyond visibility to offer deep partnership, guiding conversations, amplifying ideas, and embedding our clients in the heart of cultural relevance. At the heart of our work is story, the ones that echo your vision and build authentic connection. This is purposeful storytelling, not just public relations.



# Our Services

At **Robert Taylor Media**, every service is precisely aligned, designed to articulate prestige, cultivate presence, and embed brands into the cultural fabric of their audience.

#### 1. Brand Positioning & Messaging Strategy

We distill your brand's essence into an unmistakable voice, clarifying identity through story, one that reflects heritage, service philosophy, and unique market edge. Whether you're a five-star sanctuary, a fine dining haven, or a premium beverage label, we craft positioning strategies built for resonance, relevance, and enduring equity.

#### 2. Media Relations & Press Campaigns

Our media relations practice is driven by trusted relationships with top-tier lifestyle, luxury, and culinary editors, both locally and globally. Through thoughtful placements, long-lead features, and editorial storytelling, we ensure your brand earns the spotlight with intention and elegance.

#### 3. Brand Launches & Experiential Events

From intimate unveilings to destination-led activations and sensory tastings, we curate experiences that ignite emotion and spark conversation. Every detail is considered. Every moment, designed to leave an indelible impression.

#### 4. Executive Profiling & Thought Leadership

In a market where leadership shapes legacy, we elevate the public presence of visionary founders, celebrated chefs, and C-suite executives. From keynote features to opinion-led columns and interviews, we craft narratives that establish authority and inspire trust.



#### 5. Digital & Content Strategy

We design digital ecosystems that amplify your story across platforms. From editorial content and video storytelling to social media strategies that foster loyalty, our approach transforms visibility into affinity, and affinity into commercial impact.

#### 6. Influencer Marketing & Tastemaker Engagement

We partner with a curated network of cultural influencers and tastemakers, building meaningful collaborations that extend your brand story with credibility, reach, and resonance.

#### 7. Crisis & Reputation Management

In today's perception-driven world, reputation is everything. We safeguard it with rigour and discretion. Our approach is swift, strategic, and built to preserve trust, protecting the equity our clientshave spent years building.

#### 8. Strategic Partnerships & Guest Acquisition

We ensure the right people are in the room. From curated guest lists and private circles to exclusive alliances and high-touch networking, we connect you to visibility, access, and meaningful association.

#### 9. New Market Entry

We guide brands into new territories with cultural fluency and precision. From stakeholder mapping and local immersion to hypertargeted storytelling and experiential activations, we ensure expansion is both seamless and significant.



## Fashion

Fashion is power in aesthetic form. We work with heritage maisons, avant-garde labels, and emerging designers to craft narratives that define movements. From high-impact editorial campaigns to private viewings and runway moments, we help fashion brands shape identity and influence culture—elevating luxury from showroom to spotlight.

Style | Identity | Influence | Luxury

# FEATURED DESIGNERS



**Yutee Rone** 



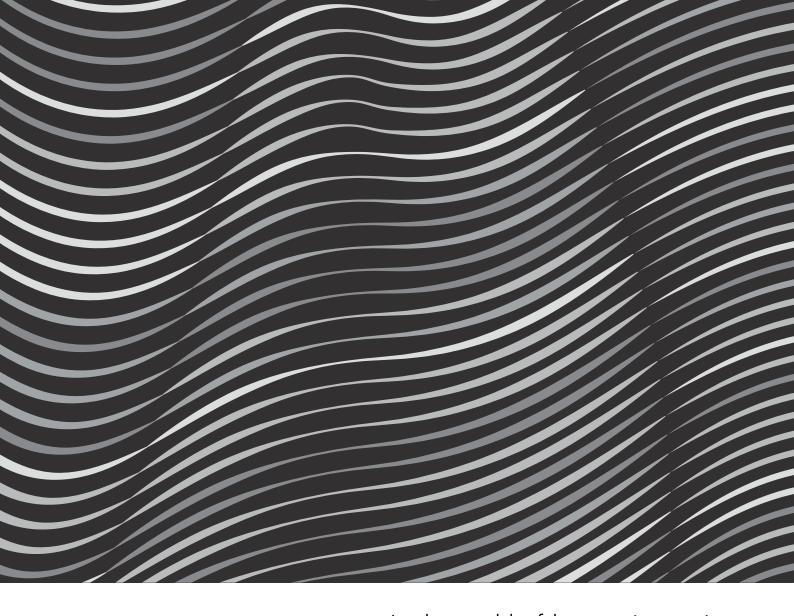
**Tokyo James** 



Ash Luxury



Lux Afrique



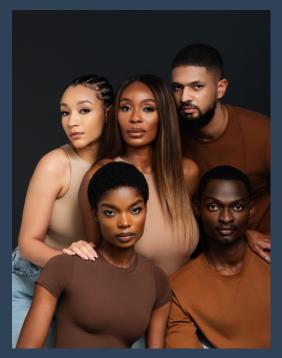
# Beauty & Wellness

In the world of beauty, innovation must meet intimacy. We partner with skincare, fragrance, and wellness brands to tell stories that are asaspirational as they are deeply human. Our work is rooted in cultural fluency and emotional resonance, expressed through striking editorials, curated creator collaborations, and immersive experiences. Whether launching a heritage perfume or a next-gen cult favorite, we ensure beauty brands are not just seen, but unforgettable.

Storytelling | Culture | Emotion



**Maison Valor** 



Flawless Aesthetics



Curlla Hair







Roja Parfum

Cultural fluency and Emotional resonance



# Food, Beverage & Hospitality

Experience | Excellence | Influence

In luxury hospitality and fine dining, perception sets the tone, but execution defines the legacy. We elevate elite establishments through:

- Strategic storytelling that sharpens positioning and cultural relevance
- Guest acquisition strategies that attract high-networth and influential audiences
- Premium editorial coverage across culinary, lifestyle, and travel platforms

From world-class hotels to destination dining, we move beyond storytelling; we set the tone for the industry.





Art Hotel



Pitstop



Bisquit and Dubouche



The Good Beach



Yolo island

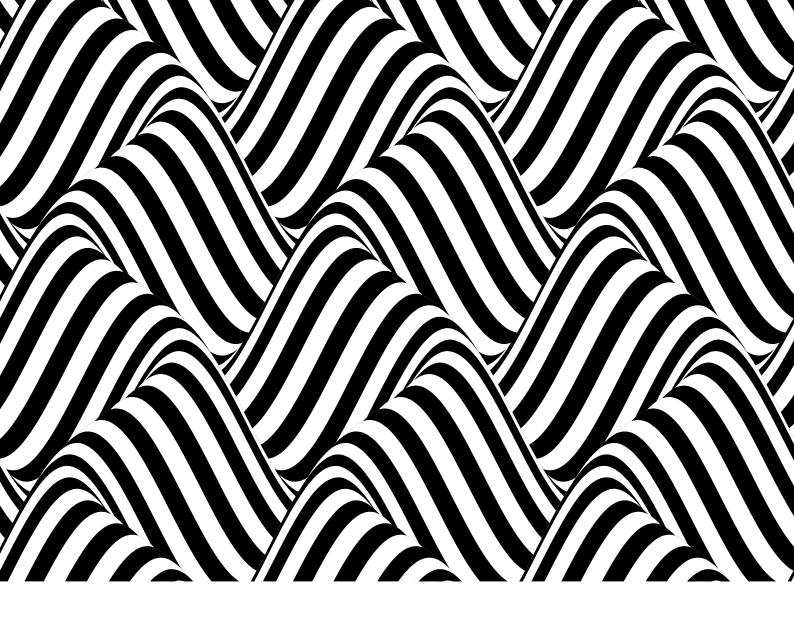




Kaly Bambu Beach



The Afrobeat Lagos



# Art & Culture

Creativity | Legacy | Impact

We work with artists, institutions, and curators to convert creativity into cultural capital. Whether activating public art, launching galleries, or curating global showcases, we amplify creative work with depth and reverence, ensuring it resonates long beyond the exhibition.





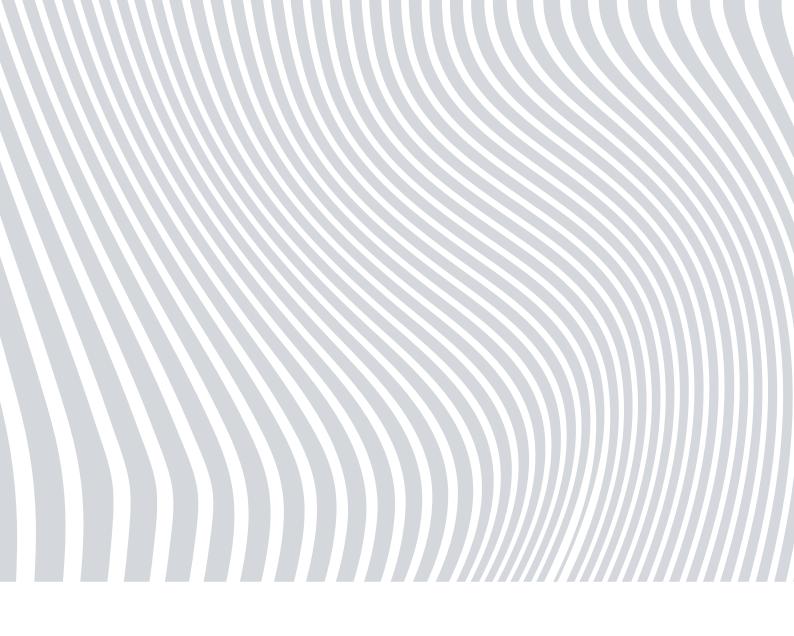
**Lagos Canvas** 

The Lagos Fanti Carnival



#### KanyeyachukwuTAGBO-OKEKE

At Just 15 years old, this AUTISTIC PRODIGY defied expectations and painted his way into history creating the WORLD'S LARGEST CANVAS



We offer end-to-end publicity for film studios, talent, and producers, from production to premiere. Our work spans global press junkets, red carpet campaigns, and festival strategy, while also shaping profiles that define personal legacy and deepen audience loyalty

# Film & deepen audience Entertainment

Cinema | Publicity | Power

### FEATURED PROJECTS

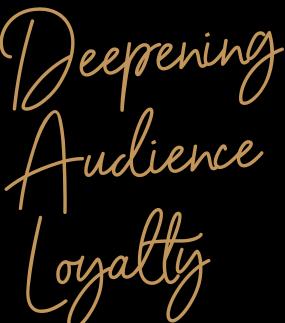


Disney's Iwaju





93 Days





We broker high-impact partnerships that marry prestige with purpose. From brand-meets influencer activations to fashion x tech integrations, we craft

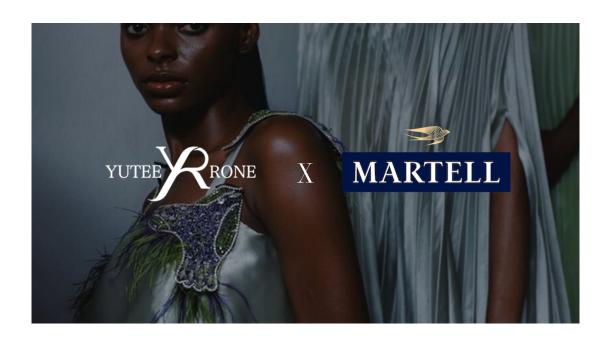
# Strategic alliances that generate visibility, spark cultural momentum, and deliver tangible value. Partnerships

Collaborations that Amplify.

### **EXAMPLE**



MAC x GT Fashion Week



Yutee Rone X Martell

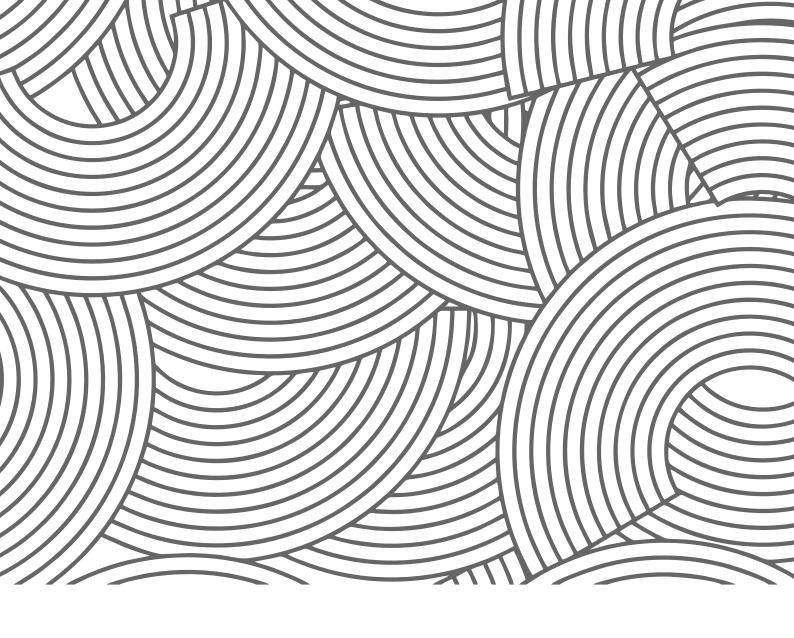
#### **EXAMPLE**



Tokyo James X Linda Farrow



**Fanti Carnival and Guiness** 



## Experiential Events

Our experiences are immersive by design: curated to captivate, crafted to convert, and intuitively aligned with the audience's world. From rooftop tastings to invitation-only screenings, our events are built for enchantment and impact.

Immersion. Exclusivity. Memory

#### **EXPERIENCES CURATED**



Linda Farrow



**United Masters** 

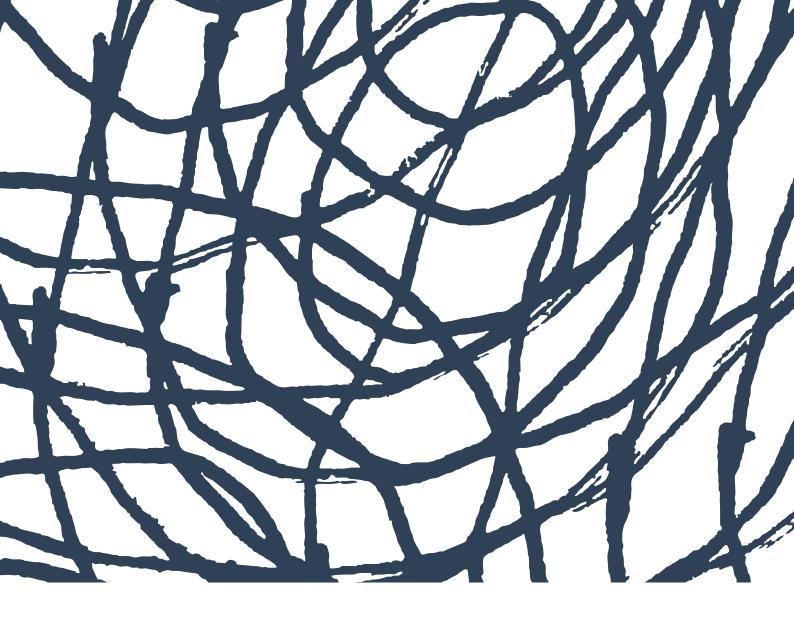
#### **EXPERIENCES CURATED**



Senturion



Creed



## Influencer Engagement

Reach. Relationship. Relevance

Our influencer work prioritises credibility over clout. We engage with creators who lead conversations, from niche micro-influencers to globally recognised voices. Every collaboration is meticulously tailored to cultivate trust, inspire authenticity, and build lasting brand affinity.

#### **HIGHLIGHTS**



The Observatory



Idia Aisien X Banke Kuku



**Obi Cubana X Senturion Watches** 

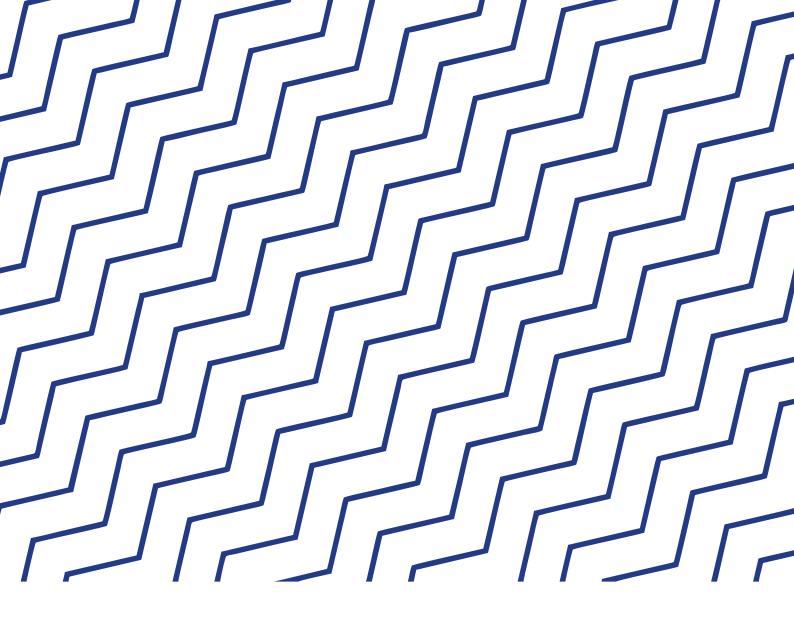


"Robert Taylor Media came highly recommended by a colleague, and they exceeded our expectations. Their communication was seamless, andtheir strong network within our target market made a significant impact. The audience trusts their judgment, and it's clear they have a deep understanding of the market landscape."

**Mr. Tayo Abidoye,** Manager, Curlla

"We extend our sincere appreciation to the Robert Taylor Media team for their exceptional work in positioning and introducing The Library to the right audience. The team was hands-on, solution-oriented, and consistently attentive to detail all while delivering with excellence. Thank you for a fantastic job and an outstanding partnership. Kudos to the RTM team as you continue to lead the way in Hospitality and Nightlife Communications across Lagos."

Mr. Weyinmi Ododo, Chairman, The Library



Beyond PR seeking sustained authority, cultural credibility, and long-term relevance.

At Robert Taylor Media, we steward the full lifecycle of influence, from personal brand elevation to global business visibility. Our bespoke suite of legacy-building services is designed for visionary clients seeking sustained authority, cultural credibility, and long-term relevance

End-to-End Legacy Services

## Our Offerings





## Elite Thought Leadership & Opinion Placement

Position your voice where it matters, via targeted articles, high-value media features, and LinkedIn strategies built for impact.

#### Speaking Engagements

Shape public discourse and deepen credibility through keynotes, fireside chats, and global panels.

#### Book Publishing & Ghostwriting

Cement your legacy with published works that reflect your expertise, ethos, and unique point of view.

#### Bespoke Branding Packages

From personal logos to premium websites, we curate visual identities that last, designed with intention and distinction.

#### Award Submissions & Industry Recognition

Amplify excellence with tailored nominations, credentialed accolades, and global honours.

#### Podcast & Documentary Production

Bring your story to life through premium audio-visual storytelling that informs, moves, and inspires.

We don't just shape brands, we create icons.



At Robert Taylor Media, our client service model is

## our rooted in intentionality, premium standards, and measurable impact. Every engagement is bespoke, built to move the needle and honour the nuance of your vision. Approach

## Our Approach Includes:

### Immersive strategy sessions for brand and campaign ideation



- In-house creative concepting and strategy development
- Deep-dive market research and cultural trend mapping
- · High-calibre decks, storytelling pitches, and brand narratives
- Execution of exclusive launches and high-touch brand experiences
- · Strategic partnerships and curated high-value networking
- Tastemaker and influencer engagement with cultural fluency
- Premium media relations across print, digital, and podcast platforms
- Continuity planning for long-term visibility and legacy amplification

Besproke and built to move the needle.



At **Robert Taylor Media**, we deliver exceptional, results-driven communication through a process designed for precision, partnership, and premium outcomes. Every engagement is intentionally structured to ensure precision-driven strategy, seamless service, and world class execution, from first contact to final report.

seamless service, and wo first contact to final report.

Process

Intentionally
structured
to ensure
precision-driven
strategy

## Stage One: Discovery & Onboarding

#### Initial Consultation (Foundational Session)

Upon inquiry, whether via email, referral, or direct outreach, we host a strategic discovery session to crystallise your vision, clarify communications priorities, and assess strategic fit.

#### Typical agenda includes:

- Overview of required services
- Brand objectives and communications priorities
- Target audience profile
- Budget parameters
- Consultation fee structure

To ensure a focused and productive engagement, prospective clients are asked to submit a brief in advance.

#### Stage Two: Consultation Fee & Strategic Planning

#### Consultation Fee Payment

Following your discovery session with our Head of Client Services, a non-refundable consultation fee is required to secure your project and initiate strategic planning.

#### Account Assignment & PR Plan Development

Once payment is received, a dedicated Account Holder is assigned to your brand. Within 5-10 working days, they collaborate with our in-house strategy and creative teams to develop a bespoke PR plan aligned with your goals, positioning, and desired impact.

#### Stage Three: Strategy Presentation & Formal Onboarding

#### PR Strategy Presentation

Your Account Holder will schedule a follow-up session to present the proposed strategy. This is a collaborative checkpoint to gather feedback, refine executional focus, and align expectations before onboarding.

#### Onboarding & Documentation

#### Following final approval:

- Our legal team will issue a Memorandum of Understanding (MOU)
- A formal invoice will be issued upon signature

#### Payment Terms:

- Project Clients: 70% upfront (or full payment) required
- Retainer Clients: Minimum of 3 months' payment in advance

Please note: execution does not commence until payment confirmation is received.

## Final Stage: Execution, Monitoring & Reporting

#### Ongoing Monitoring & Impact Reporting

Performance tracking and transparency are core to our service model. Throughout the campaign, we provide regular updates and robust reports to keep you informed and in control.

#### Reporting Schedule:

- Retainer Clients: Monthly reports at the end of each month
- Project Clients: Reports delivered within two weeks of activation

#### Reports include insights across:

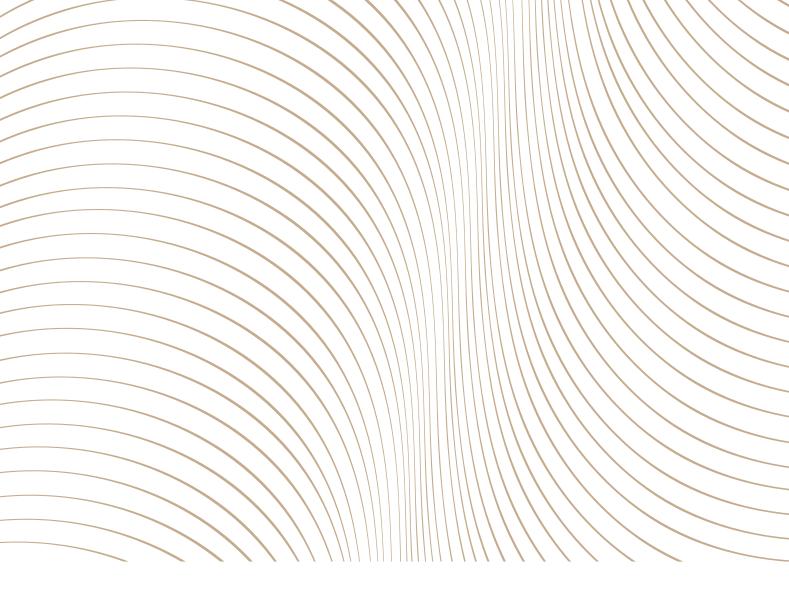
- Media placements and brand mentions
- Events (panels, workshops, launches, etc.)
- Social media performance metrics
- Articles and editorial contributions
- Web and digital platform analytics
- Podcast features
- TV and radio appearances

Each report is anchored in campaign KPIs, ensuring every milestone reflects measurable visibility, growth, and cultural relevance.

## rtm roberttayıor

#### THE RTM PROMISE

At Robert Taylor Media, we see beyond the brief. Every engagement is a thoughtful alliance, and we consider it both our duty and our privilege to walk beside you.



Our portfolio reflects the trust and partnership of some of the most iconic and forward-thinking brands across Africa, and the world. With nearly two decades of experience, we have shaped narratives and curated visibility across the continent's most exciting sectors.

Spanning luxury fashion, beauty, art, wellness, premium beverages, hospitality, tourism and entertainment, every engagement is intentional: designed to amplify identity, elevate cultural capital, and generate meaningful, measurable impact.

Our and gener Portfolio

### EACH PROJECT THOUGHTFULLY EXECUTED WITH PURPOSE AND PRECISION













































### TOURISM BRANDS Tourism Boards We've Worked With



### BEACH RESORTS/HOTELS Beach Resorts/Hotels We've Worked With in Nigeria













### RESTAURANTS AND LOUNGES Restaurants and Lounges We've Engaged

















#### **ALCOHOL/BEVERAGE BRANDS** Alcohol/Beverage Brands We've Worked With



























## Why Robert Taylor Media?

## Over 20 years of excellence in luxury, lifestyle, and hospitality communications

- Africa's leading PR agency for culture-driven, high-impact brands
- Bespoke strategies for ambitious brands, influential personalities, and legacy projects
- Proven track record of award-winning campaigns, high profile features, and results that move markets

# Awards & Industry Recognitions



#### The Luxury PR Award of the Year:

Awarded by The Luxury Network in recognition of our outstanding contributions to luxury public relations.

#### Member of the Luxury Network:

A premiere global affinity marketing group that fosters exclusive partnerships among luxury brands.

PR Power List, 2024 by GLG Communications

Prestige Awards Specialist PR Agency of the Year
2023/24

#### **Members of Public Bodies**





Manitoba Society

Public Relations Society of America (PRSA, Miami Chapter)

The Canadian Public Relations Society (CPRS, Manitoba Chapter)

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